



Creating career prospects and deploying targeted professional skills

Amadeus FiRe AG

Unaudited Half Year Financial Report January – June 2013

Unaudited Amadeus FiRe Group Financial Summary

Amounts stated in EUR k	01.0130.06.2013	01.0130.06.2012	Divergency in per cent
Revenues	68,413	66,557	2.8%
Gross profit in per cent	27,728 40.5%	27,703 41.6%	0.1%
EBITDA in per cent	9,934 14.5%	10,405 15.6%	-4.5%
EBITA in per cent	9,512 13.9%	10,010 15.0%	-5.0%
EBIT in per cent	9,512 13.9%	10,010 15.0%	-5.0%
Profit before taxes in per cent	9,560 14.0%	10,177 15.3%	-6.1%
Profit for the period in per cent	6,324 9.2%	6,598 9.9%	-4.2%
Attributable to equity holders Attributable to minority interests	6,278 46	6,775 -177	-7.3%
Net cash from operating activities	4,773	5,345	-10.7%
Net cash from operating activities per share	0.92	1.03	-10.7%
Earnings per share	1.21	1.30	-6.9%
Average number of shares	5,198,237	5,198,237	
	30.06.2013	31.12.2012	
Balance sheet total	50,363	59,734	-15.7%
Stockholders' equity	32,296	41,307	-21.8%
Cash and cash equivalents	24,487	35,333	-30.7%
	30.06.2013	30.06.2012	
Number of employees (active)	2,431	2,451	-0.8%

Unaudited consolidated six months financial statements 2013

Interim Management Report

Economic environment

The start of the year was still muted by the relatively long and severe winter. After a decline of 0.7% in the final quarter of 2012, gross domestic product (GDP) rose by a mere 0.1% in the first quarter after adjustment for seasonal, calendar and inflation effects. GDP is believed to have risen in the second quarter of 2013, as suggested by economic indicators. The modestly upward trend in orders since autumn of last year is increasingly being felt in industrial production. In turn, the construction industry is quickly making up for time lost due to bad weather at the start of the year. The overall economic impact of the flood will presumably be relatively minor despite the considerable financial losses. The improved economic situation can also be seen in corporate assessments. According to the ifo Business Climate Index, optimism among German companies was on the rise with regard to future business performance in May and June.

Despite the positive assessments, the risks arising from the debt crisis and the recession in the euro area, now ongoing for more than a year, remain considerable. While investments rose slightly in the first quarter after adjustment for seasonal and calendar effects, they were still significantly below the previous year's level at 5%. A recovery has been observed overall in exports. Adjusted

for seasonal effects and in respective prices, exports climbed by 1.9% in April. Exports to other countries within the euro area were considerably lower than the previous year's level, but were compensated by exports to countries outside the European Union.

The employment market is still in good basic condition and is enjoying solid development in a difficult economic environment. Adjusted for seasonal effects, employment and employment subject to social security contributions increased into the beginning of the second quarter of 2013, but more recently did not grow any further, even given the long-standing restrictions due to poor weather conditions. The spring recovery caused unemployment to drop into June, though it was weaker overall than in previous years. 2.9 million people were registered as unemployed in Germany in June. The ifo Employment Barometer for German industry and trade, including the services sector, has fallen to its lowest level since June 2010. Increases and reductions in headcount at the companies surveyed are currently offsetting each other. No major movement on the labour market is currently

Industry sector performance

The temporary staffing market declined by around 5% in Germany in 2012. According to the trend data published by the German Federal Employment Agency, the number of people employed in the temporary staffing industry in April 2013 was 720,100, therefore around 6% less than the comparative figure for April 2012. Based on the seasonally adjusted figures available, a consolidation has been observed since November 2012. The absolute figures have been highly stable for six months now.

If the situation continues in a similar fashion, it is expected that the number of temporary workers will be below the previous year's level year-on-year. However, given the stable development of the employment market, it will

remain difficult for the industry to recruit according to the high level of demand for temporary staff. This is particularly the case for specialist staff.

The effects of the collective industry surcharge agreements that have been gradually introduced in various industries since November 2012 are not yet conclusively assessed. Temporary staff will become more expensive for customer companies when high surcharges are reached on longer assignments. It cannot yet be predicted how the cost increases will be seen in the industries and operations affected in relation to the value of flexibility. The industry surcharges will no doubt be more beneficial to the image of temporary staff.

The competitive situation in the permanent placement field is basically unchanged and ongoing, driven by the scarcity of qualified staff. Companies' willingness to hire remained at an acceptable level despite the slowdown in employment momentum and a weak economic starting situation. The BA-X labour market index published by the German Federal Employment Agency that shows demand for workers has been declining steadily since 2012 and, at 144 points in May 2013, is down 27 points on the previous year. Demand, which is still respectable by longterm comparison, is influenced by replacement requirements driven by fluctuation as a result of the high employment level and the difficulty in filling vacancies promptly.

Report of the business development and results

In the first six months of the 2013 financial year, the Amadeus FiRe Group generated consolidated sales of EUR 68,413k (previous year: EUR 66,557k), an increase of 2.8%. Sales rose year on year in all services and matched prior year levels in temporary staffing. There were two fewer chargeable days in the reporting period than in the same period of the previous year.

At EUR 27,728k, the Group's gross profit for the first half of the year almost exactly matched the previous year's figure of EUR 27,703k. Following the rise in sales, the gross profit margin is therefore 1.1 percentage points below the prior year figure (41.6%) at 40.5%. The margin effect is primarily due to the loss of sales because of two chargeable days less in the area of temporary staffing and the unusually high level of absence due to illness among temporary workers in Germany at the start of the year. The two effects together account for lost sales of EUR 1.1 million. This was countered by the rising share in permanent placement sales and an improved margin in training and education on account of better utilisation of courses.

Selling and administrative expenses increased by 3.4% in the reporting period to EUR 18,259k (previous year: EUR 17,666k). The rise is essentially due to higher expenses for training activities and IT. In the current year, the Group is investing in a comprehensive sales and sales management training programme and in the improvement of its sales software. Up by around 1%, staff costs and related materials costs almost matched the previous year's level.

In the first half of the year the operating profit (EBITA) came to EUR 9,512k (prior year: EUR 10,010k) a decrease by 5.0%. After six months the EBITA margin was at 13.9% compared to 15.0% in prior year's period.

The profit after taxes regressed from EUR 6,986k by EUR 349k or 5.0% to EUR 6,637k after six months. Adjusted by the net earnings effect of EUR 0.5m due to the lower number of chargeable days the profit after taxes is slightly above prior year's level. From this result a gain of EUR 313k (prior year: EUR 388k) is attributable to minority interest.

The earnings per share, in relations to the profit for the period attributable to the ordinary equity holders of the parent, amount to EUR 1.21 (prior year: EUR 1.30).

Development of the segments

Temporary staffing, interim and project management, permanent placement

Sales in the personnel services segment amounted to EUR 60,807k, an increase of 2% as against the same period of the previous year.

In the first six months of the year under review, orders in the area of temporary work were down slightly year-onyear consistently. In addition to general salary increases, the collective labour surcharge agreements meant higher hourly rates in temporary staffing. Amadeus FiRe only has a smaller portion of its assignments in industries where the surcharges apply. In that cases where surcharges have to be paid the customers currently do accept the higher costs. In the first quarter there was an unusual event in that the level of absence due to illness among temporary workers was more than 40% higher than the long-term average, which had a correspondingly direct impact on sales and earnings. The situation returned to normal in the second quarter.

Sales from interim and project management increased by 22% year-on-year. The order situation is proving positive in a somewhat restrained environment.

Performance in the area of permanent placement was encouraging once again, with sales rising by 8% compared to the same period of the previous year. This meant that these services continued their growth path. Neither the still fundamentally weak overall economic environment nor indications of a slowdown in employment momentum have so far affected companies' willingness to hire.

The following sales were attributed to the individual ser-

In EUR k	Jan-June 2013	Prior Year	Change in %
Temporary staffing	49,812	49,723	0%
Interim / project management	4,212	3,442	+22%
Permanent placement	6,783	6,286	+8%
Total segment	60,807	59,451	+2%

The result of this segment after the first six months totals to EUR 8,495k compared to EUR 9,402k in prior year's period.

The segment assets amounted to EUR 40,829k on 30 June 2013, compared to EUR 51,679k on 31 December 2012. This development is mainly due to the reduction of cash and cash equivalents caused by dividend payments. Contrarily was the effect of the increase of trade receivables.

Training and Education

Sales in the Training and Education segment climbed by 7% in the first six months of the financial year to EUR 7,606k (previous year: EUR 7,106k). Both private and corporate customer business developed positively. A drop in demand for training opportunities in the field of international accounting can still be observed.

The segment's earnings in the first half of the year amounted to EUR 1,017k after EUR 608k in the previous

year. In addition to the sales growth, the positive development was aided by only a slight rise in expenses.

The segment's assets amounted to EUR 9,534k as at 30 June 2013 as against EUR 8,055k as at 31 December 2012. The change was predominantly due to the rise in cash and cash equivalents.

Report on assets, liabilities and financial position

Cash flow from operating activities amounted to EUR 4,773k in the first half of the year after EUR 5,345k in the previous year. The relatively low cash inflow was due to the drop in earnings for the period (EUR 349k) and changes in net working capital (EUR 647k). The change in net working capital as against the previous year was essentially influenced by the increase in trade receivables. Payments for taxes were EUR 297k below the previous year's level.

Cash and cash equivalents used in investing activities climbed by EUR 85k as a result of the EUR 153k decline in interest received. At EUR 316k in total, the amount of cash and cash equivalents used for acquisitions of intangible assets and property, plant and equipment was EUR 68k less in the first half of the year than in the same period of the previous year. The acquisitions predominantly related to improving the IT and office infrastructure.

A dividend of EUR 15,335k was paid to the shareholders of Amadeus FiRe AG in the period under review. This corresponds to a distribution of EUR 2.95 per share after EUR 2.84 in the previous year. No further cash and cash equivalents were used for financing activities beyond this. A distribution was not paid to the non-controlling interest Steuer-Fachschule Dr. Endriss GmbH & Co. KG (previous year: EUR 480k).

On 30 June 2013 cash and cash equivalents totals to EUR 24,487k (prior year: EUR 25,830k).

The equity ratio was 64% as of 30 June 2013.

Employees

The number of employees on customer assignment amounts to 2,052 at the end of June. The comparable number in the prior year was 2,077. This is slight decrease of 1%.

The following table shows the number of employees active at the cut-off date.

Number of employees	30.06.2013	30.06.2012
Employees on customer assignments (external employees)	s 2,052	2,077
Sales staff (internal employees)	328	331
Administration	40	37
Apprentices	11	6
Total	2,431	2,451

Report on major related party transactions

There were no material related party transactions or agreements in the reporting period.

Opportunities and risks

The general economic conditions in Germany as described in the current annual report and the report on the first quarter have not changed significantly for the Amadeus FiRe Group. However, the Institute for the World Economy and Deutsche Bundesbank recently adjusted their growth forecast for real gross domestic product in 2013 downwards to 0.3%. The consensus of various banks and institutions and government forecasts still put GDP growth at around half a per cent.

The relevant economic and sentiment indicators have been predominantly neutral to positive in the year to date. For example, the ifo Business Climate Index improved substantially in the first half of 2013 compared with its projections in the second half of 2012. The recession in the euro zone is still lingering and there are still considerable risks and uncertainties for the domestic economy and growth expectations in the euro zone.

An ongoing willingness of companies to recruit and hire is also likely to depend on a continuation of the relative flexibility in the labour market. Additional regulation of temporary staffing could jeopardise this flexibility. The influence of industry premium wage agreements on the temporary work industry as a whole cannot yet be foreseen. In the specialised market environment of the Amadeus FiRe Group, acceptance of the changes by market participants has initially been observed.

There are currently no recognisable risks which threaten the existence of the Amadeus FiRe Group. For more details, please refer to the Risk Report section of the 2012 Annual Report.

Forecast

The third quarter will have 66 chargeable days, one more than in the same period of the previous year and six more than the current reporting quarter due to calendar effects. The higher number of chargeable days in the third quarter as against the second will generally result in a rise in sales and earnings.

The aim of the Amadeus FiRe Group is still to counteract the weak overall economic conditions and the negative outlook for the industry by increasing productivity. The business environment is expected to remain challenging in 2013.

Taking into account current economic forecasts and the scarcity of qualified applicants, moderate order development is expected in the area of temporary work. The recruitment of qualified staff will remain difficult in a robust and competitive labour market. The industry wage surcharges mean that moderate price growth is likely. All in all, Amadeus FiRe expects to buck the general market trend and post further growth in sales from temporary work as the year progresses.

Assuming that the market situation remains stable, Amadeus FiRe is planning to increase its sales in Interim and Project Management services.

The Permanent Placement division correlates most closely to economic developments. Contrary to our expectations and contrary to declining trends in some of the indicators described in this report, a drop in demand has not been observed to date. The possibility that companies will become increasingly unwilling to hire before the end of this financial year cannot be ruled out.

On the basis of the annual event calendar, Training and Education will deliver a higher contribution to earnings in the second half of the financial year than in the first. With the exception of training in international accounting standards, a positive development is expected across the board.

Based on the current order situation and assuming that general economic factors develop as forecast, the Management Board expects earnings for the 2013 financial year to again be higher than the industry average for specialist personnel service providers. Further information can be found in the forecast section of the 2012 annual report.

Responsibility statement of the legal representatives

We confirm that, to the best of our knowledge, and in accordance with the applicable reporting principles for interim financial reporting, the interim consolidated financial statements give a true and fair view of the assets, liabilities, financial position and profit or loss of the Group, and the interim management report includes

a fair review of the development and performance of the business and the position of the Group, together with a description of the material opportunities and risks associated with the expected development of the group for the remaining months of the financial year.

Frankfurt am Main, 25 July 2013

Peter Haas

CEO

Dr. Axel Endriss Chief Training Officer Robert von Wülfing

Unaudited consolidated income statement

1^{st} half year of fiscal year 2013

Amounts stated in EUR k	01.0130.06.2013	01.01.–30.06.2012
_		
Revenues	68,413	66,557
Cost of sales	-40,685	-38,854
Gross profit	27,728	27,703
Selling expenses	-15,120	-14,796
General and administrative expenses	-3,139	-2,870
Other operating income	49	16
Other operating expenses	-6	-43
Profit from operations	9,512	10,010
Finance cost	0	0
Finance income	48	167
Profit before taxes	9,560	10,177
Income taxes	-2,923	-3,191
Profit after taxes	6,637	6,986
Profit attributable to minority interests disclosed under liabilities	-313	-388
Profit for the period	6,324	6,598
- Attributable to minority interests	46	-177
- Attributable to equity holders	6,278	6,775

basic (euro/share)	1.21	1.30

Unaudited consolidated statement of comprehensive income 1st half year of fiscal year 2013

Amounts stated in EUR k	01.01.–30.06.2013	01.01.–30.06.2012
Profit for the period	6,324	6,598
Other comprehensive income		
Exchange differences on translating foreign operations	0	0
Other comprehensive income for the period, net of tax	0	0
Total comprehensive income for the period, net of tax	6,324	6,598
- Attributable to minority interests	46	-177
- Attributable to equity holders	6,278	6,775

6 months 2nd quarter 6 months 2nd quarter

Unaudited consolidated income statement

2nd quarter of fiscal year 2013

Amounts stated in EUR k	01.04.–30.06.2013	01.04.–30.06.2012
_		
Revenues	35,345	33,246
Cost of sales	-20,768	-19,708
Gross profit	14,577	13,538
Selling expenses	-7,581	-7,341
General and administrative expenses	-1,551	-1,420
Other operating income	11	5
Other operating expenses	-2	0
Profit from operations	5,454	4,782
Finance cost	0	0
Finance income	23	62
Profit before taxes	5,477	4,844
Income taxes	-1,624	-1,459
Profit after taxes	3,853	3,385
Profit attributable to minority interests		
disclosed under liabilities	-268	-196
Profit for the period	3,585	3,189
- Attributable to minority interests	58	30
- Attributable to equity holders	3,527	3,159

Unaudited consolidated statement of comprehensive income 2nd quarter of fiscal year 2013

Amounts stated in EUR k	01.04.–30.06.2013	01.04.–30.06.2012
Profit for the period	3,585	3,189
Other comprehensive income		
Exchange differences on translating foreign operations	0	0
Other comprehensive income for the period, net of tax	0	0
Total comprehensive income for the period, net of tax	3,585	3,189
- Attributable to minority interests	58	30
- Attributable to equity holders	3,527	3,159

Unaudited consolidated balance sheet

474 6,935 1,126 60 154	606 6,935 1,161 0
6,935 1,126 60 154	6,935 1,161
6,935 1,126 60 154	6,935 1,161
6,935 1,126 60 154	6,935 1,161
1,126 60 154	1,161
60 154	
154	U
	154
650	871
9,399	9,727
702	0
	0
	14,082
	93
	499
	35,333
· ·	50,007
50,363	59,734
	5,198
11,247	11,247
0	0
15,864	24,921
32,309	41,366
-13	-59
32,296	41,307
2,914	2,704
485	460
259	868
3,658	4,032
0	296
896	1,332
313	210
13,200	12,557
14,409	14,395
50,363	59,734
	9,399 703 15,049 95 630 24,487 40,964 50,363 5,198 11,247 0 15,864 32,309 -13 32,296 2,914 485 259 3,658 0 896 313 13,200 14,409

Unaudited statement of changes in group equity

Amounts stated	Equity attributable to equity holders of the parent			Minority	Total	
in EUR k	Share capital	Capital reserve	Revenue reserves	Total	interests	equity
01.01.2012	5,198	11,247	26,187	42,632	62	42,694
Total comprehensive income	0	0	6,775	6,775	-178	6,597
Profit distributions	0	0	-14,763	-14,763	0	-14,763
30.06.2012	5,198	11,247	18,199	34,644	-116	34,528
01.07.2012	5,198	11,247	18,199	34,644	-116	34,528
Total comprehensive income	0	0	6,722	6,722	57	6,779
31.12.2012	5,198	11,247	24,921	41,366	-59	41,307
01.01.2013	5,198	11,247	24,921	41,366	-59	41,307
Total comprehensive income	0	0	6,278	6,278	46	6,324
Profit distributions	0	0	-15,335	-15,335	0	-15,335
30.06.2013						

Unaudited consolidated cash flow statement

Amounts stated in EUR k	01.01. – 30.06.2013	01.01. – 30.06.2012
Cash flows from operating activities		
Profit for the period from continuing operations before profit attributable to minority interests		
disclosed under liabilities	6,637	6,986
Tax expenses	2,923	3,191
Amortization and depreciation on non-current assets	422	395
Finance income	-49	-167
Finance costs	0	0
Non-cash transactions	247	-3
Operating profit before working capital changes	10,180	10,402
Increase/decrease in trade receivables and other receivables	-951	-439
Increase/decrease in deferrals	-132	-361
Increase/decrease in trade payables,		
other liabilities and accruals	-648	-284
Cash flows from operating activities	8,449	9,318
Income taxes paid	-3,676	-3,973
Net cash from operating activities	4,773	5,345

Unaudited consolidated cash flow statement

Amounts stated in EUR k	01.01. – 30.06.2013	01.01. – 30.06.2012
Balance carried forward	4,773	5,345
Cash flows from investing activities		
Acquisition of intangible assets and property, plant and equipment	-316	-384
Interest received	32	185
Net cash flows used in investing activities	-284	-199
Cash flows from financing activities		
Payments to minority interests	0	-480
Profit distributions	-15,335	-14,763
Net cash used in financing activities	-15,335	-15,243
Net change in cash and cash equivalents	-10,846	-10,097
Cash and cash equivalents at beginning of fiscal year	35,333	35,927
Cash and cash equivalents at end of period	24,487	25,830
Composition of cash and cash equivalents at end of the period		
Cash on hand and balances with banks		
(without drawing restrictions)	24,487	25,830

Unaudited information on the business segments

Amounts stated in EUR k	Temporary staffing/interim- and project management/ permanent placement	Training	Consolidated
01.0130.06.2013			
Revenue*			
Segment revenue	60,807	7,606	68,413
Result			
Segment Result	8,495	1,017	9,512
Finance costs	0	0	0
Finance income	45	3	48
Profit before tax	8,540	1,020	9,560
Income taxes	2,802	121	2,923
01.0130.06.2012 Revenue*			
Segment revenue	59,451	7,106	66,557
Result			
Segment Result	9,402	608	10,010
Finance costs	0	0	0
Finance income	160	7	167
Profit before tax	9,562	615	10,177
Income tax	3,124	67	3,191

^{*} Revenue between segments of EUR k 0 (prior year: EUR k 0) and EUR k 23 (prior year: EUR k 27) was not consolidated.

Unaudited Notes

General information about the company

The interim consolidated financial statements for the first half year 2013 were approved by the management board on 25 July 2013 for subsequent publication.

Amadeus FiRe AG is a stock corporation under German law and has registered office at Frankfurt am Main, Germany. Amadeus Fire AG has been listed on the regulated market of the Frankfurt Stock Exchange since March 4, 1999 and was admitted to the Prime Standard on January 31, 2003. Since 22 March 2010 the shares of Amadeus FiRe AG are listed within the SDAX.

The activities of the group entities comprise the provision of temporary staffing and temporary management services within the framework of the German Personnel Leasing Act ["Arbeitnehmerüberlassungsgesetz"], permanent placement, interim and project management as well as the provision of training in the areas of tax, finance and accounting and financial control.

Accounting according to International Financial Reporting Standards (IFRS)

According to article 4 of the regulation (EU) No. 1606/2002 of the European Parliament and the European Council of July 19, 2002 (§ 315a I HGB) Amadeus FiRe AG is obliged to adopt the International Financial Reporting Standards. The present interim report was prepared in accordance with the IFRS published by the International Accounting Standards Board (IASB) and with their interpretations by the International Financial Reporting Interpretations Committee (IFRIC).

Basis of preparation

The interim report was prepared in accordance with IAS 34 (Interim Financial Reporting) and DRS 16.

Accounting and valuation methods

All accounting and valuation methods were applied as in the consolidated financial statements for fiscal year 2012 ending at 31 December 2012. A detailed description of the methods applied is given in the notes to the Amadeus FiRe Annual Report 2012.

Other comprehensive income

Other comprehensive income in the reporting period amounts to EUR Ok (prior year EUR Ok).

Dividend payment

In accordance with the resolution by the Annual General Meeting on 23 May 2013, a dividend of EUR 2.95 per share was paid to the shareholders of Amadeus FiRe AG, resulting in a total dividend payment of EUR 15,335k. The dividend in the previous year was EUR 2.84 per share.

Tax calculation

The corporate income taxes were calculated on basis of the realized earnings in the reporting period of the group's legal entities. The composition of the tax expenses are shown in the following

in EUR k	30.06.2013	30.06.2012
Tax expense actually disclosed Actually tax expenses	2,677	3,195
Deferred tax expenses Origination und reversal of		
temporary differences	246	-4
Tax expenses	2,923	3,191

Consolidated companies

Apart from the merger of the fully-owned subsidiaries Amadeus FiRe Interim- und Projektmanagement GmbH, Frankfurt am Main, and Amadeus FiRe Personalvermittlung & Interim Management GmbH, Frankfurt am Main, no changes have occurred in the list of consolidated companies since the end of the fiscal year 2012.

Segment reporting

The Group's business is organized by services for corporate management purposes and has the following two operating segments which are subject to disclosure:

- The segment "temporary staffing/interim and project management/permanent placement" comprises all personal services in the qualified areas, whereas the main focus is temporary staffing.
- The segment "training" offers training sessions and seminars mainly in the area of finance and accounting which are staged nationwide.

The operating result of each segment is monitored separately by management to make decisions about resources to be allocated and assess its performance.

Other notes

This intermediate financial report was prepared in accordance with the provisions of section 37w of the German Securities Trading Act, but has not been audited in accordance with section 317 of the German Commercial Code or reviewed by the Company's auditors.

Material events after closing

There have been no material events subsequent to the end of the reporting period.



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